Customer Name & Number_____ Date: 10/30/19
Customer Purchase Order#_____ Promo: 15-2019







TERMS: April 2020 w/ 1 pallet

Item Description	Pack	HDI#	Qty	Regular Price	Special Price
*32# Milorganite, 2,500 sq. ft. 6-4-0	63	805010		\$7.76	\$6.99
				63+	\$6.75
WHILE SUPPLIES LAST!!!					

Transition from 36lb Bag to 32lb Bag:

We are going to be transitioning our 36lb bag to a 32lb bag. The University recommendations for nitrogen applications are $\frac{1}{2}$ pound to 1 pound of nitrogen per 1,000 sq' (for turf) Our 36# bag was calibrated at the rate of roughly .86 pounds of nitrogen per 1,000 sq' and covered 2,500 sq'. We have re-calibrated the Nitrogen level to .75 pounds per 1,000 sq' (exact middle of the University recommendations scale) and it still covers 2,500 sq'. This will minimize the risk of over fertilization of nutrients that can potentially create surface water quality issues. It will also reduce our packaging size down to 32lbs, and as a result, we will be able to fit more bags on a pallet.

